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October 7, 2011

Dear Valued Distributor:

CK Worldwide, Inc. has continued to monitor tungsten prices and its effect on our business. We have held current pricing since 2006 with optimism that the material costs would stabilize. Unfortunately, material prices have steadily been increasing. **Effective November 1st, 2011**, we have found it necessary to make a price adjustment to our Tungsten Electrodes.

Current pricing will remain in effect until November 1st. However, due to an increase in order activity, inventory is limited and new pricing will be affected on select items before November 1st.

We will not have an initial mailing of price books, however the second page includes the updated Tungsten Electrodes list pricing for your reference. New electronic price files are available by sending an email request to: ck@ckworldwide.com or calling 800-426-0877.

Sincerely,

Jeff Sharpe

President

Encl. Tungsten Electrode List Price Reference (Form 102_T)



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TUNGSTEN PRICE SHEET



- Buy CK Worldwide tungsten and qualify for **PREPAID freight faster!**
(Any order over \$100.00 ships UPS 2nd day air prepaid)
- Be more competitive on tungsten bids.
- Enhance your CK Worldwide TIG POP display area with CK packaged tungsten.
- The most popular alloyed tungstens available: Pure, 2% Thoriated, 0.8% Zirconiated, 2% Ceriated and 1.5% Lanthanated.
- High quality ground finish available in 7" lengths with 0.20"-5/32" diameters.
- Conforms to ISO and AWS specs.
- UPC bar code for easy inventory control.

					Price per pack of 10
ISO 6848 COLOR CHART	TYPE	SIZE	PART #	CODE	NEW LIST PRICE
RED AWS A5.12 Ewth-2 ISO 6848 WT20	2% Thoriated tungsten: Best stability at medium currents, good arc starts, medium tendency to spit, medium erosion rate.	.020 x 7"	T0207GT2	A	\$ 2.20
		.040 x 7"	T0407GT2	A	8.80
		1/16 x 7"	T1167GT2	A	20.00
		3/32 x 7"	T3327GT2	A	45.40
		1/8 x 7"	T187GT2	A	80.80
		5/32 x 7"	T5327GT2	A	128.60
WHITE AWS A5.12 NONE ISO 6848 WZ8	.8% Zirconiated tungsten: Balls well, handles higher current with less spitting, better arc starts and arc stability than pure tungsten.	.020 x 7"	T0207GZ	A	\$ 2.40
		.040 x 7"	T0407GZ	A	9.30
		1/16 x 7"	T1167GZ	A	21.10
		3/32 x 7"	T3327GZ	A	47.60
		1/8 x 7"	T187GZ	A	84.90
		5/32 x 7"	T5327GZ	A	135.00
GOLD AWS A5.12 Ewla-1.5 ISO 6848 WL15	1.5% Lanthanated tungsten: Lowest erosion rate, wide current range, no spitting, best DC arc starts and stability.	.020 x 7"	T0207GL	A	\$ 2.30
		.040 x 7"	T0407GL	A	9.00
		1/16 x 7"	T1167GL	A	20.50
		3/32 x 7"	T3327GL	A	46.40
		1/8 x 7"	T187GL	A	83.10
		5/32 x 7"	T5327GL	A	131.50
GRAY AWS A5.12 EWce-2 ISO 6848 WC20	2% Ceriated tungsten: Low erosion rate, wide current range, AC or DC, no spitting, consistent arc starts, good stability.	.020 x 7"	T0207GC2	A	\$ 2.20
		.040 x 7"	T0407GC2	A	8.80
		1/16 x 7"	T1167GC2	A	20.00
		3/32 x 7"	T3327GC2	A	45.40
		1/8 x 7"	T187GC2	A	80.80
		5/32 x 7"	T5327GC2	A	128.60
GREEN AWS A5.12 EWP ISO 6848 WP	Pure tungsten: Balls easily, low cost, tends to spit at higher currents, used for non-critical welds only.	.020 x 7"	T0207G	A	\$ 2.10
		.040 x 7"	T0407G	A	8.40
		1/16 x 7"	T1167G	A	19.00
		3/32 x 7"	T3327G	A	43.10
		1/8 x 7"	T187G	A	76.80
		5/32 x 7"	T5327G	A	122.10